

# **Pricing Policy**

Ezimetal Raymond Terrace aims to provide the best possible value for money in the products we supply. This impacts our prices in a number of ways:

#### You don't have to buy a whole length of steel if you don't need it.

We have a "cut" rate that applies if you want less than a length. So you can buy just 10cm if that's all you need.

## It's cheaper by the length.

When you buy a length or more, we take 35% off the "cut" rate. That way, you get the choice - which will be better for you.

#### We shop around.

You won't see our everyday prices on our website because we are constantly chasing around to find the best deals, and they can frequently change.

## We only handle Australian.

Wherever possible, we handle only Australian materials. We believe that Australian steel is of a consistently better quality that its rivals. We understand that this brings much better value to our customers, for not much difference in price, and has earned Ezimetal Raymond Terrace a reputation for reliability.